INVITATION TO BID
Drug Lab Services

<table>
<thead>
<tr>
<th>Bid Date:</th>
<th>Bid Number:</th>
<th>Return Quotation By:</th>
</tr>
</thead>
<tbody>
<tr>
<td>September 6, 2018</td>
<td>57202-18B-029</td>
<td>September 26, 2018, 10:00 a.m. CST</td>
</tr>
</tbody>
</table>

Please submit a sealed price quotation on the items listed herein. (Faxed bids will not be accepted.) The submissions will be received at the Purchasing Department Office, 101 S. Lawrence Street until the date and time shown above, and publicly opened as soon thereafter as practicable. If unable to quote, write “NO BID” and return.

Complete specifications on items not fully described can be obtained on request. Brand names and catalog numbers are used to indicate levels of quality. If you are unable to furnish an item as specified and desire to furnish a substitute, give full description of the item. Final determination as to equal quality of substitution will be made by the Purchasing Agent.

The Montgomery County Commission reserves the right to award this bid on an all or none basis, to refuse all bids, and to waive technicalities.

Questions regarding this bid should be directed to Myrtle Singleton, Purchasing Manager, Purchasing Department, Montgomery County Administrative Building Annex III, 101 South Lawrence Street, Montgomery, Alabama, phone number (334) 832-1269.

Donald L. Mims
County Administrator and Purchasing Agent
GENERAL CONDITIONS AND INSTRUCTIONS

1. Bid Number 57202-18B-029 must appear on the outside of the bid envelope.

2. No oral, telephonic, facsimile, modifications or alternate bids will be considered. Bids from firms, individuals, or the same owners of separate companies submitting more than one bid will not be considered.

3. Three (3) no responses to invitation to bid will be reason for deletion of bidder’s name from the bid list. Once deleted from bid list, bidder’s name may be returned to bid list with a written request from the bidder.

4. Bidders must submit an original and one (1) copy of its bid. The attached bid form must be completed in its entirety, signed by an authorized agent of the company, and submitted with the bid response. Bid forms that are not signed will be disqualified.

5. Vendor shall list specific known drugs of abuse and drug classes which are included in the price per drug assay fee quotation, indicating pack sizes available.

6. Vendor shall quote a per test cost for drugs of abuse, inclusive of all typical used consumables(calibrators, controls, etc.) as well as pricing to include a cost per assay for validity testing (creatinine, pH, adulterants and specific gravity).

7. Standard payments terms are net 30 days of invoice.

8. Montgomery County Commission may add other drug assays, as needed, during the period of the contract.

9. Bidders must attach to bid a copy of current City of Montgomery business license and Montgomery County business license, if required by law, and shall be current on payment of all city and county sales taxes. If vendor is not required to have a City of Montgomery Business license or a Montgomery County business license, vendor must specify why license is not required.

10. All pricing shall be F.O.B., Montgomery, Alabama. Delivery will be to the office of the ordering department listed on the purchase order with all freight charges paid by the vendor. Freight cost will be included in the bid price.

11. Vendors having a place of business within the legal boundaries of Montgomery County shall be given a 5% preference over vendors located outside of the legal boundaries of Montgomery County.

12. The contract period will be for two (2) years with the option to renew for one (1) year. A price increase may be allowed after the second year but shall not be more than five-percent (5%).

13. The successful bidder awarded the contract/purchase order must provide documentation of its enrollment in the e-verify program.
DISPUTE RESOLUTION

If a dispute arises out of or relates to this agreement or its breach, the parties shall endeavor to settle the dispute first through direct discussions and negotiations. If the dispute cannot be settled through direct discussions or negotiations, the parties shall endeavor to settle the dispute by non-binding mediation. The location of the mediation shall be Montgomery, Alabama. Either party may terminate the mediation at any time after the session, but the decision to terminate must be delivered in person to the other party and the mediator. Engaging in mediation is a condition precedent to any other form of binding dispute resolution. If the parties cannot agree on a mutual resolution, any disputes not resolved by mediation shall be decided in the Circuit Court of Montgomery County, Alabama, governed by the laws of the state of Alabama.

BID PROTEST PROCEDURE

A formal written protest shall be submitted to the Administrator/Purchasing Agent within five (5) working days before the bid opening or proposal due date or within five (5) working days after award. The formal written protest may be hand delivered to the Administrator or Administrator’s Office of the Montgomery County Commission and/or mailed to the Administrator/Purchasing Agent by registered certified mail. The bidder and/or his authorized agent or legal representative must sign the formal written protest or it will not be accepted.

Failure to file the notice of protest within the time limit prescribed herein shall constitute a waiver of any protest to the bid and/or request for proposal process.

The formal written protest shall state with particularity the facts and law upon which the protest is based. Within 30 calendar days of receipt of the timely filed, formal written protest, the Administrator/Purchasing Agent shall issue a written decision with respect to the protest. Should the decision by the Administrator/Purchasing Agent be adverse to the bidder, the bidder may seek relief in accordance with the Code of Alabama 41-16-31.

HOLD HARMLESS

The selected vendor agrees to protect, defend, indemnify and hold the Montgomery County Commission and its employees, agents, officers and servants free and harmless from any and all losses, claims, liens, not limited to, the amounts of judgments, penalties, interests, court costs, legal fees, and all other expenses incurred by the County arising in favor of any party, including employees of the successful vendor, death or damages to property and without limitation by enumeration, all other claims or demands of every character but only on the proportion of and to the extent such losses, claims, liens, demands and causes of action arise out of the negligent acts or omissions of contractor, its employees, agents and officers. The successful vendor agrees to investigate, handle, respond to, provide defense for and defend any such claims, demand, or suit at its sole expense. The successful vendor also, agrees to bear all other costs and expense related thereto, even if the claim or claims alleged are groundless, false or fraudulent.

ALABAMA’S IMMIGRATION LAW

The contracting parties affirm, for the duration of the agreement, that they will not violate federal immigration law or knowingly employ, hire for employment, or continue to employ an unauthorized alien within the State of Alabama. Furthermore, a contracting party found to be in violation of this provision shall be deemed in breach of the agreement and shall be responsible for all damages resulting therefrom.
SPECIFICATIONS FOR DRUG TESTING EQUIPMENT, SERVICES AND SUPPLIES

Scope of Work

Montgomery County Commission hereafter referred to as (MCC) is accepting bids for the purpose of providing drug testing through a specialized laboratory of vendor’s to be placed in the Montgomery County Community Corrections and Punishment Authority Office (MCCCP). This contract will include all necessary equipment and supplies for an onsite urinalysis substance use/abuse testing facility. All the equipment will remain the property of the vendor.

Specifications of Agreement

Montgomery County Commission is making a contract for one drug screening analyzer (urine sample assay testing) and all peripheral support equipment, software, and consumable materials as necessary for conducting drug screens.

Instrument of Specifications

Drug testing equipment is to be installed at Montgomery Correction and Punishment Authority located at 301 Adams Avenue, Montgomery, Alabama 36104. The bid to be provided shall be based on an annual estimated number of single (individual assay) tests performed which is estimated to be 30,000 tests per year.

The following items will be included:

1. Drug Testing machine-DTM
2. One (1) Computer with Modem (Network Interface)
3. Data Management System with one (1) License
4. Color Code Randomization Module
5. Midas (Wintox or similar) Interface with offsite server hosting for automated upload/download to Administrative Office of Courts (A.O.C.)
6. Bar Code Printer
7. All necessary on-site training and/or retaining of DTM operator(s)

The drug testing software and any supporting software must have the ability to print individual reports, email reports and fax them directly from the computer system.

The drug testing system must use methods and output results that conform to federal and state guidelines and/or laws or industry practices as well as HIPPA Regulations should that become an issue in MCC’s business practices.

Vendor will be responsible for delivery, installation and set-up of all required equipment; including cost.
Data Management System/Lab Management Software

The Data Management System/Lab Management Software included in the bid must fully interface with the bid analyzer and configurable to meet the needs of the laboratory. The laboratory reports needs will be designed to provide efficient viewing, reporting, printing, archiving, transmission and delivery of reports. All data generated during the course of the contract must be archived for retrieval.

Data Management/Lab Management Software must provide the following capabilities without supplemental software or system modifications:

- Electronic reporting/report delivery via local and network printers, remote workstations, and email
- Remote workstation viewing and printing
- Auto batch faxing
- Internet reprinting/remote access to reports
- Rapid order entry including configurable default order data, standing order data, and custom order data
- Client Information Screen
- Import/Export
- Query Report Writer
- Quantitative and Qualitative results delivery
- Bar Coding
- Chain of Custody
- Allow Off-Line Test Entry
- Unique Accession Number
- Auto Rerun of Positives
- Ability to build multiple conditions to add, delete, or re-run assays and profiles

Supplies

Bid must include supplies used in handling and testing of urine specimens using the bid analyzer; and all supplies used to prepare the analyzer for daily use.

Supplies to be bid include:

- Specimen tubes/stoppers required to test specimen volume on the analyzer
- Barcode Labels
- Disposable Pipettes for transferring specimens from cups to testing tubes
- Reagents/calibrator/control cups required to load and store reagents/calibrator/controls chemicals onto the analyzer
- Any consumable dry supplies required for analyzer maintenance and operation
Vendor will be responsible for all shipping cost for reagents and consumables required for the normal operation of the analyzer per manufacturer’s instructions/specifications. Cost should be included in test price.

**Chemical Calibrators, Controls, Reagents, Rinses and Buffers**

Bid must include all reagents, calibrators, control and buffering or any other liquid agents required for the normal operation of the analyzer per manufacturer’s instructions/specifications excluding distilled water.

**Training**

Training refers to the instruction on the proper operation of all laboratory equipment and software provided for data management. Vendor shall provide comprehensive training for a minimum of one staff member designated by the MCCCP at a location to be determined by the vendor and at the expense of the vendor (should travel, per diem and overnight accommodation be required) with said expenses included in the per drug screen fee quote. MCCCP shall make reasonable accommodations to allow the designated staff member access to this training with sufficient notice (10 business days or greater).

Vendor shall also provide training for any other designated MCCCP employees within 90 days of the installation of the analyzers on-site. Training shall include the proper operation of laboratory equipment and software provided for data management. Periodic on-site training and/or retraining shall be provided on an as needed basis with MCCCP providing vendor a minimum of 10 working days’ notice.

Vendor shall provide a checklist or other documentation to the MCCCP Executive Director verifying that all requisites for training and competency in operating the lab equipment have been satisfactorily met for each staff member trained.

**Written On-Site Instructions and Trouble Shooting**

Vendor shall provide and shall periodically update as necessary a written general lab equipment operating manual on-site and/or accessible via an internet download. A general troubleshooting guide covering the most frequent/common operating interruptions and continuum of remedies/corrections shall be included and direct access to trained technicians shall be provided by the vendor via telephone on weekdays during 8:00am-5:00pm CST.

**Schedule of Periodic Maintenance and Quality Control**

Vendor shall be responsible for all preventative maintenance and quality control procedures to assure that the lab equipment remains accurate and reliable at all times. Upon delivery of the lab equipment, Vendor shall provide the MCCCP Executive Director and senior lab operator with a statement indicating the frequency and down-time required for all regularly scheduled preventative maintenance procedures. The vendor shall be responsible for scheduling and performing this maintenance during regular office hours (Mon-Fri, 7:00am – 5:00pm) and shall
provide a minimum of 72 hours’ notice before performing said maintenance unless the maintenance is immediately required to assure the safe and/or accurate operation of the equipment.

**Repair and Maintenance**

The drug testing system must be restored to normal operations, via repair or exchange within 24 hours after the initial call for service is placed with the exception of weekends and federal holidays. Vendor will arrange through the manufacture of equipment emergency maintenance services to keep testing down-time to a minimum. Extended down-time of more than two full working days (7:00 am until 5:00 pm, Monday-Friday) in any given month shall constitute cause to terminate the contract unless the MCC and vendor agree to mitigate the per drug screen fee as compensation for extended down-time.

**Warranty**

The equipment and software remain the property of the vendor and therefore the warranty, maintenance and repairs are provided on the equipment by the vendor throughout the term of this contract.

Warranty and Limitations of Liability-Vendor warrants the equipment and consumables are free from defects in material workmanship and conform to the labeling claims which accompany them.

**Pricing**

Pricing shall be based on a non-capital outlay for MCC. Prices should be a per drug screen fee which includes use of all equipment, all vendor provided consumable materials (reagents, controls, calibrators, pipettes, proprietary disposable materials) software, maintenance/service and management of laboratory.

A separate price per test shall be provided for each known drug of abuse as noted in this Invitation to Bid.

Pricing shall include a cost per assay for validity testing (creatinine, pH, oxidants/adulterants and specific gravity).
The analyzer will have the ability to perform validity testing for the following drug assays:

<table>
<thead>
<tr>
<th>Drug Assay</th>
<th>Cost per Assay/ Validity Testing</th>
<th>Quantity Per Pack</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alcohol (ETOH)</td>
<td>$_______ Per Individual Assay</td>
<td>_______</td>
</tr>
<tr>
<td>Alcohol (ETG)</td>
<td>$_______ Per Individual Assay</td>
<td>_______</td>
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<tr>
<td>Amphetamines</td>
<td>$_______ Per Individual Assay</td>
<td>_______</td>
</tr>
<tr>
<td>Barbiturates</td>
<td>$_______ Per Individual Assay</td>
<td>_______</td>
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<tr>
<td>Benzodiazepines</td>
<td>$_______ Per Individual Assay</td>
<td>_______</td>
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<tr>
<td>Buprenorphine</td>
<td>$_______ Per Individual Assay</td>
<td>_______</td>
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<tr>
<td>Cannabinoids</td>
<td>$_______ Per Individual Assay</td>
<td>_______</td>
</tr>
<tr>
<td>Cocaine</td>
<td>$_______ Per Individual Assay</td>
<td>_______</td>
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<tr>
<td>Creatinine</td>
<td>$_______ Per Individual Assay</td>
<td>_______</td>
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<tr>
<td>Ecstasy</td>
<td>$_______ Per Individual Assay</td>
<td>_______</td>
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<tr>
<td>Fentanyl</td>
<td>$_______ Per Individual Assay</td>
<td>_______</td>
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<tr>
<td>Oxidants/Adulterants</td>
<td>$_______ Per Individual Assay</td>
<td>_______</td>
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<tr>
<td>Methamphetamine</td>
<td>$_______ Per Individual Assay</td>
<td>_______</td>
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<tr>
<td>Substance</td>
<td>Cost Per Individual Assay</td>
<td>Total Cost</td>
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</tr>
<tr>
<td>Methadone</td>
<td>$_________</td>
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<tr>
<td>Morphine</td>
<td>$_________</td>
<td></td>
</tr>
<tr>
<td>Opiates</td>
<td>$_________</td>
<td></td>
</tr>
<tr>
<td>Oxycodone</td>
<td>$_________</td>
<td></td>
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<tr>
<td>Phencyclidine</td>
<td>$_________</td>
<td></td>
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<tr>
<td>pH</td>
<td>$_________</td>
<td></td>
</tr>
<tr>
<td>Specific Gravity</td>
<td>$_________</td>
<td></td>
</tr>
<tr>
<td>Spice (Synthetic THC)</td>
<td>$_________</td>
<td></td>
</tr>
<tr>
<td>Tramadol</td>
<td>$_________</td>
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</table>

**Total cost for assay and validity testing $_________**
Please complete this form and return it with your bid proposal. Should you choose not to bid at this time, please complete this form and forward back to our office as soon as possible. It is necessary that you check all categories that apply to your company.

Vendor Name: ________________________________

Address: ____________________________________

Email Address: ________________________________

Phone Number: ________________________________

Fax Number: __________________________________

Is the Company Minority Owned: _______ Yes _______ No

Is the Company Owned By: _______ Female _______ Male _______ Both

Is the Company Incorporated: _______ Yes _______ No

Ethnicity of Ownership:

_______ African American

_______ American Indian

_______ Asian American

_______ Disabled

_______ Hispanic

_______ Other (Please Specify) __________________________________________

________________________________________

Official Signature

________________________________________

Printed Name and Title

Date: ______________________________________
RESPONSE FORM TO BE ATTACHED TO BID

Company Name

Federal I.D. #

Mailing Address

Phone Number

Email Address

Quote F.O.B.

Terms of Payment

Delivery Date

________________________
Official Signature

________________________
Printed Name and Title