

**Purchasing Department  
Montgomery County Commission**

| ABSTRACT FOR BIDS: 62 Bids Emailed  |                     |       |     | BID # 1  |                 | BID # 2   |                 | BID # 3   |                 | BID # 4  |                 | BID # 5    |                 |
|-------------------------------------|---------------------|-------|-----|--|-----------------|---|-----------------|---|-----------------|--|-----------------|------------|-----------------|
| INVITATION TO BID NO: 51965-19B-008 |                     |       |     | AT & T Corp.<br>38 Washington Ave.<br>Montgomery, AL 36104<br>Attn: Dale Lunn<br>(334)273-2108-3050<br>Minority Business Owned<br>Yes X No |                 | WideOpenWest<br>7887 East Bellevue Ave<br>Englewood, CO 80111<br>Attn: Wiley Bishop<br>(729)479-3500<br>Minority Business Owned<br>Yes X NO |                 | Spectrum Enterprise<br>12405 Powerscourt Dr.<br>St. Louis, MO 63131<br>Attn: Kathleen Ciccone<br>(888)438-2427<br>Minority Business Owned<br>Yes X No |                 | Cytranet<br>1400 A Montlamar Dr.<br>Mobile, AL 36609<br>Attn: Doug Roberts<br>(251)308-5000<br>Minority Business Owned<br>X Yes No |                 |            |                 |
| DATE ISSUED: November 6, 2018       |                     |       |     |  |                 |   |                 |   |                 |  |                 |            |                 |
| DATE OPENED: November 27, 2018      |                     |       |     |  |                 |   |                 |   |                 |  |                 |            |                 |
| INFORMATION SYSTEMS                 |                     |       |     |  |                 |   |                 |   |                 |  |                 |            |                 |
| DELIVERY DATE:                      |                     |       |     | TBD  |                 |   |                 |   |                 |  |                 |            |                 |
| ITEM NO.                            | DESCRIPTION OF ITEM | Units | QTY | UNIT PRICE   | EXTENDED AMOUNT | UNIT PRICE  | EXTENDED AMOUNT | UNIT PRICE  | EXTENDED AMOUNT | UNIT PRICE   | EXTENDED AMOUNT | UNIT PRICE | EXTENDED AMOUNT |
| 1                                   | Alternate #1        |       |     |  |                 |   |                 |   |                 |  |                 |            |                 |
|                                     | 500 Mbps            |       |     |  |                 |   |                 |   |                 |  |                 |            |                 |
|                                     | Installation Cost   | Ea    | 1   |  |                 |   |                 |   |                 |  |                 |            |                 |
|                                     | Monthly Cost        | Ea    | 2   | \$650.00   | \$1,300.00      | \$620.00  | \$1,240.00      | \$1,220.00  | \$1,220.00      | \$875.00   | \$875.00        |            |                 |
| 2                                   | Alternate #2        |       |     |  |                 |   |                 |   |                 |  |                 |            |                 |
|                                     | 1 Gbps              |       |     |  |                 |   |                 |   |                 |  |                 |            |                 |
|                                     | Installation Cost   | Ea    | 1   |  |                 |   |                 |   |                 |  |                 |            |                 |
|                                     | Monthly Cost        | Ea    | 2   | \$750.00   | \$1,500.00      | \$775.00  | \$1,550.00      | \$1,610.00  | \$1,610.00      | \$1,075.00   | \$1,075.00      |            |                 |
| 3                                   | Alternate #3        |       |     |  |                 |   |                 |   |                 |  |                 |            |                 |
|                                     | 2 Gbps              |       |     |  |                 |   |                 |   |                 |  |                 |            |                 |
|                                     | Installation Cost   | Ea    | 1   |  |                 |   |                 |   |                 |  |                 |            |                 |
|                                     | Monthly Cost        | Ea    | 2   | \$950.00   | \$1,900.00      | \$930.00  | \$1,860.00      | \$1,860.00  | \$1,960.00      | \$2,100.00   | \$2,100.00      |            |                 |
| <b>TOTAL BID AMOUNTS</b>            |                     |       |     |  |                 |   |                 |   |                 |  |                 |            |                 |

**Notes:**

AT & T Corp.: Prices are per location does not include taxes, etc.; Vendor cannot agree to dispute resolution as written and proposes language may be negotiated.

Wide Open West(WOW): Monthly cost on each alternate is per site. See Exceptions

Spectrum Enterprise: Please see arbitration clause. Monthly cost is total cost does not include taxes,surcharges, and fees should any be applicable. See contract period

Troy Cablevision, Inc.: Prices are total cost for each alternate

Cytranet : Prices are total cost per alternate